Monthly STAR Report : La Quinta Inns & Suites San Antonio Airport

For the Month of: March 2022

Currency: US Dollar / Competitive Set Data Excludes Subject Property





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Tab 2 - Monthly Performance at a Glance - My Property vs. Competitive Set

La Quinta Inns & Suites San Antonio Airport

850 Halm Blvd

San Antonio, TX 78216

Phone: (210) 342-3738

STR # 43970

ChainID: 53411

MgtCo: Highgate Hotels

Owner: Highgate Hotels

For the Month of: March 2022

Date Created: April 19, 2022

Monthly Competitive Set Data Excludes Subject Property

March 2022										
	Occupancy (%)				ADR			RevPAR		
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)	
Current Month	70.5	79.3	89.0	106.95	119.20	89.7	75.40	94.48	79.8	
Year To Date	54.4	66.5	81.8	97.18	105.42	92.2	52.89	70.09	75.5	
Running 3 Month	54.4	66.5	81.8	97.18	105.42	92.2	52.89	70.09	75.5	
Running 12 Month	56.5	67.3	84.0	97.55	99.15	98.4	55.16	66.73	82.7	

March 2022 vs. 2021 Percent Change (%)										
	Occupancy				ADR			RevPAR		
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)	
Current Month	8.6	2.8	5.6	42.1	42.2	-0.1	54.3	46.2	5.5	
Year To Date	19.9	11.0	8.0	37.9	39.2	-1.0	65.4	54.6	7.0	
Running 3 Month	19.9	11.0	8.0	37.9	39.2	-1.0	65.4	54.6	7.0	
Running 12 Month	68.0	54.3	8.8	43.0	37.0	4.3	140.2	111.5	13.6	

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Tab 3 - STAR Summary - My Property vs. Comp Set and Industry Segments

La Quinta Inns & Suites San Antonio Airport 850 Halm Blvd

San Antonio, TX 78216 Phone: (210) 342-3738

STR # 43970 ChainID: 53411

MgtCo: Highgate Hotels

Owner: Highgate Hotels

For the Month of: March 2022 Date Created: April 19, 2022

Monthly Competitive Set Data Excludes Subject Property

La Quinta Inns & Suites San Antonio Airport
Market: San Antonio, TX
Market Class: Upper Midscale Class
Submarket: San Antonio Airport, TX
Submarket Scale: Midscale Chains
Competitive Set: Competitors

Occupancy (%)									
Current Month	% Chg	Year to Date	% Chg	Running 3 Month	% Chg	Running 12 Month	% Chg		
70.5	8.6	54.4	19.9	54.4	19.9	56.5	68.0		
72.6	12.3	60.6	21.5	60.6	21.5	61.9	51.0		
75.2	6.3	63.8	16.2	63.8	16.2	66.5	54.9		
75.1	2.7	64.5	13.5	64.5	13.5	66.0	44.6		
72.7	-2.4	59.8	7.2	59.8	7.2	63.7	54.1		
79.3	2.8	66.5	11.0	66.5	11.0	67.3	54.3		

Supply									
Month % Chg	YTD % Chg	Run 3 Mon % Chg	Run 12 Mon % Chg						
-6.5	-2.2	-2.2	-0.5						
-1.3	-1.0	-1.0	3.0						
2.1	2.1	2.1	2.6						
1.1	1.1	1.1	2.3						
5.1	5.1	5.1	6.0						
-0.3	-0.3	-0.3	-0.1						

La Quinta Inns & Suites San Antonio Airport
Market: San Antonio, TX
Market Class: Upper Midscale Class
Submarket: San Antonio Airport, TX
Submarket Scale: Midscale Chains
Competitive Set: Competitors

	Average Daily Rate								
Current Month	% Chg	Year to Date	% Chg	Running 3 Month	% Chg	Running 12 Month	% Chg		
106.95	42.1	97.18	37.9	97.18	37.9	97.55	43.0		
144.60	44.8	124.88	42.6	124.88	42.6	117.92	44.2		
133.10	38.7	116.86	34.6	116.86	34.6	111.39	36.0		
111.63	38.1	99.07	34.9	99.07	34.9	93.28	36.0		
124.13	40.4	108.78	34.8	108.78	34.8	103.42	34.4		
119.20	42.2	105.42	39.2	105.42	39.2	99.15	37.0		

Demand								
Month % Chg	YTD % Chg	Run 3 Mon % Chg	Run 12 Mon % Chg					
1.6	17.2	17.2	67.0					
10.9	20.3	20.3	55.4					
8.5	18.7	18.7	59.0					
3.8	14.7	14.7	48.0					
2.6	12.7	12.7	63.3					
2.5	10.7	10.7	54.2					

La Quinta Inns & Suites San Antonio Airport
Market: San Antonio, TX
Market Class: Upper Midscale Class
Submarket: San Antonio Airport, TX
Submarket Scale: Midscale Chains
Competitive Set: Competitors

	RevPAR							
Current Month	% Chg	Year to Date	% Chg	Running 3 Month	% Chg	Running 12 Month	% Chg	
75.40	54.3	52.89	65.4	52.89	65.4	55.16	140.2	
104.98	62.6	75.72	73.2	75.72	73.2	73.00	117.7	
100.14	47.4	74.52	56.3	74.52	56.3	74.07	110.5	
83.83	41.8	63.93	53.1	63.93	53.1	61.60	96.7	
90.29	37.1	65.05	44.5	65.05	44.5	65.92	107.1	
94.48	46.2	70.09	54.6	70.09	54.6	66.73	111.5	

Revenue									
Month % Chg	YTD % Chg	Run 3 Mon % Chg	Run 12 Mon % Chg						
44.3	61.7	61.7	138.8						
60.5	71.5	71.5	124.1						
50.6	59.7	59.7	116.1						
43.4	54.8	54.8	101.3						
44.1	51.9	51.9	119.5						
45.7	54.1	54.1	111.3						

Market: San Antonio, TX	
Market Class: Upper Midscale Class	
Submarket: San Antonio Airport, TX	
Submarket Scale: Midscale Chains	
Competitive Set: Competitors	

Census/Sample - Properties & Rooms											
Census		Sample		Sample %							
Properties	Rooms	Properties	Rooms	Rooms							
462	47162	337	41926	88.9							
125	13293	117	12913	97.1							
61	7213	52	6842	94.9							
20	2419	20	2419	100.0							
6	927	6	927	100.0							

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Tab 4 - Competitive Set Report

La Quinta Inns & Suites San Antonio Airport 850 Halm Blvd
STR # 43970 ChainID: 53411 MotCo: Hiohoate Hotels

San Antonio, TX 78216 Phone: (210) 342-373

els Owner: Highgate Hotels

For the Month of: March 2022 Date Created: April 19, 2022

Monthly Competitive Set Data Excludes Subject Property

Monthly Indexes



RevPAR Percent Change

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Tab 5 - Response Report

La Quinta Inns & Suites San Antonio Airport 850 Halm Blvd STR # 43970 ChainID: 53411 MgtCo: Highgate Hotels For the Month of: March 2022 Date Created: April 19, 2022

San Antonio, TX 78216

Phone: (210) 342-3738

Owner: Highgate Hotels

This Year

Mar 17th - St. Patrick's Day

March 2022 (This Year)

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

March 2021 (Last Year)

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

Last Year

Mar 17th - St. Patrick's Day Mar 28th - First Day of Passover

STR#	Name	City, State	Zip	Phone	Rooms	Open Date
43970	La Quinta Inns & Suites San Antonio Airport	San Antonio, TX	78216	(210) 342-3738	276	200201
19458	Drury Plaza Hotel San Antonio Airport	San Antonio, TX	78216	(210) 308-8100	270	199207
21472	Fairfield Inn & Suites San Antonio Airport North St	San Antonio, TX	78216	(210) 530-9899	120	199601
30137	Holiday Inn Express San Antonio Airport	San Antonio, TX	78216	(210) 308-6700	150	199406
31372	Red Roof Inn San Antonio Airport	San Antonio, TX	78216	(210) 340-4055	135	199601
34135	Hyatt Place San Antonio Airport/Quarry Market	San Antonio, TX	78216	(210) 930-2333	126	199611
58550	Hilton Garden Inn San Antonio Airport South	San Antonio, TX	78217	(210) 822-1554	126	200812
	·				1203	

2020	2021	2022		
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Data received:

O = Monthly Only

● = Monthly & Daily

Tab 6 - Day of Week and Weekday/Weekend Report

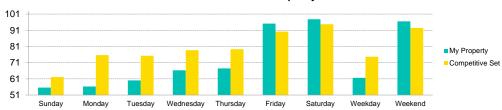
La Quinta Inns & Suites San Antonio Airport 850 Halm Blvd San Antonio, TX 78216 Phone: (210) 342-3738

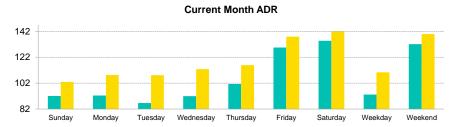
STR # 43970 ChainID: 53411 MgtCo: Highgate Hotels Owner: Highgate Hotels

For the Month of: March 2022 Date Created: April 19, 2022

Monthly Competitive Set Data Excludes Subject Property







			Occupancy (%)							Average Daily Rate						RevPAR				
		My Property Competitive Set				Index (MPI)		My Property		Competiti		Index (AF	RI)	My Prop	ertv	Competitiv		Index (R	(GI)	
Day of Week	Time Period	y	% Chg		% Chg	mack (iii	% Chg	у г торо	% Chg	Competiti	% Chg		% Chg	,	% Chg	Compount	% Chg	III X	% Chg	
Sunday	Current Month	55.6	3.5	62.1	-3.4	89.6	7.2	92.12	30.3	102.89	32.5	89.5	-1.6	51.23	34.9	63.91	27.9	80.2	5.5	
	Year To Date	43.6	22.1	51.5	-2.2	84.6	24.8	85.99	27.7	93.62	32.2	91.9	-3.4	37.49	56.0	48.25	29.3	77.7	20.6	
	Running 3 Month	43.6	22.1	51.5	-2.2	84.6	24.8	85.99	27.7	93.62	32.2	91.9	-3.4	37.49	56.0	48.25	29.3	77.7	20.6	
	Running 12 Month	47.3	72.8	56.5	32.3	83.8	30.6	89.28	33.2	90.63	30.2	98.5	2.4	42.24	130.2	51.19	72.2	82.5	33.7	
Monday	Current Month	56.3	2.1	75.6	5.8	74.4	-3.5	92.40	33.0	108.29	39.2	85.3	-4.4	52.02	35.8	81.89	47.2	63.5	-7.7	
	Year To Date	44.7	8.3	59.5	-1.5	75.0	9.9	86.08	25.5	97.61	32.4	88.2	-5.2	38.44	35.9	58.12	30.5	66.1	4.1	
	Running 3 Month	44.7	8.3	59.5	-1.5	75.0	9.9	86.08	25.5	97.61	32.4	88.2	-5.2	38.44	35.9	58.12	30.5	66.1	4.1	
	Running 12 Month	47.1	50.5	59.4	33.4	79.3	12.9	85.58	27.9	91.65	27.8	93.4	0.0	40.32	92.5	54.46	70.5	74.0	12.9	
Tuesday	Current Month	60.1	-2.1	75.3	4.1	79.8	-6.0	86.65	22.2	108.17	33.7	80.1	-8.6	52.06	19.6	81.45	39.2	63.9	-14.1	
	Year To Date	49.5	11.5	64.4	8.4	76.8	2.9	84.32	22.5	100.48	34.1	83.9	-8.7	41.73	36.6	64.74	45.4	64.4	-6.1	
	Running 3 Month	49.5	11.5	64.4	8.4	76.8	2.9	84.32	22.5	100.48	34.1	83.9	-8.7	41.73	36.6	64.74	45.4	64.4	-6.1	
	Running 12 Month	50.3	55.9	62.4	42.1	80.6	9.7	86.29	28.3	93.81	28.9	92.0	-0.5	43.40	100.1	58.54	83.2	74.1	9.2	
Wednesday	Current Month	66.3	5.3	78.7	5.0	84.2	0.3	91.94	32.5	112.83	39.5	81.5	-5.0	60.94	39.4	88.85	46.4	68.6	-4.8	
, roundoday	Year To Date	55.5	19.7	69.3	12.7	80.1	6.2	87.48	29.2	102.64	36.9	85.2	-5.6	48.56	54.7	71.11	54.3	68.3	0.2	
	Running 3 Month	55.5	19.7	69.3	12.7	80.1	6.2	87.48	29.2	102.64	36.9	85.2	-5.6	48.56	54.7	71.11	54.3	68.3	0.2	
	Running 12 Month	54.1	59.7	66.2	43.7	81.7	11.1	86.89	28.7	94.90	29.4	91.6	-0.5	47.01	105.6	62.81	85.9	74.8	10.6	
	1																			
Thursday	Current Month	67.4	-2.2	79.3	4.0	85.0	-6.0	101.37	52.0	115.92	43.2	87.5	6.1	68.37	48.7	91.93	49.0	74.4	-0.2	
	Year To Date	57.5	19.0	70.3	17.5	81.7	1.3	92.06	41.5	104.55	39.6	88.1	1.3	52.90	68.4	73.50	64.1	72.0	2.6	
	Running 3 Month	57.5	19.0	70.3	17.5	81.7	1.3	92.06	41.5	104.55	39.6	88.1	1.3	52.90	68.4	73.50	64.1	72.0	2.6	
	Running 12 Month	57.3	70.7	67.3	60.0	85.2	6.7	88.50	33.2	95.25	31.6	92.9	1.3	50.75	127.4	64.14	110.5	79.1	8.0	
Friday	Current Month	95.2	29.7	90.2	0.7	105.5	28.8	129.50	48.4	137.83	51.1	94.0	-1.8	123.23	92.4	124.30	52.2	99.1	26.5	
	Year To Date	66.0	34.1	74.9	21.2	88.1	10.7	114.93	52.0	116.44	46.5	98.7	3.7	75.91	103.8	87.26	77.6	87.0	14.8	
	Running 3 Month	66.0	34.1	74.9	21.2	88.1	10.7	114.93	52.0	116.44	46.5	98.7	3.7	75.91	103.8	87.26	77.6	87.0	14.8	
	Running 12 Month	66.8	82.9	77.3	86.8	86.5	-2.1	114.14	62.4	108.88	48.8	104.8	9.1	76.27	197.0	84.12	178.0	90.7	6.8	
Saturday	Current Month	97.8	18.2	94.7	0.7	103.2	17.4	134.63	50.6	141.83	49.9	94.9	0.5	131.63	78.1	134.34	50.9	98.0	18.0	
	Year To Date	65.2	23.9	76.0	19.6	85.8	3.6	118.03	51.9	116.96	46.0	100.9	4.1	77.01	88.2	88.95	74.6	86.6	7.8	
	Running 3 Month	65.2	23.9	76.0	19.6	85.8	3.6	118.03	51.9	116.96	46.0	100.9	4.1	77.01	88.2	88.95	74.6	86.6	7.8	
	Running 12 Month	72.8	78.9	82.0	84.0	88.9	-2.8	118.35	67.0	112.06	52.8	105.6	9.3	86.21	198.7	91.87	181.2	93.8	6.2	
Weekday/Week	end																			
Weekday	Current Month	61.6	2.1	74.7	3.7	82.5	-1.6	93.16	34.2	110.28	38.3	84.5	-2.9	57.38	37.0	82.36	43.4	69.7	-4.5	
(Sun-Thu)	Year To Date	50.1	16.3	63.0	7.3	79.6	8.4	87.39	29.5	100.20	35.5	87.2	-4.5	43.81	50.5	63.14	45.4	69.4	3.5	
,	Running 3 Month	50.1	16.3	63.0	7.3	79.6	8.4	87.39	29.5	100.20	35.5	87.2	-4.5	43.81	50.5	63.14	45.4	69.4	3.5	
	Running 12 Month	51.3	61.7	62.4	42.2	82.2	13.7	87.34	30.3	93.37	29.7	93.5	0.5	44.77	110.7	58.25	84.4	76.8	14.3	
W1	Oursell March	00.5	00.0	00.4	0.7	404.0	00.0	400.40	40.4	400.00	50.4	04.4	0.7	407.40	047	400.00	F4 F	00.5		
Weekend (Fri-Sat)	Current Month Year To Date	96.5 65.6	23.6 28.8	92.4 75.5	0.7 20.4	104.3 86.9	22.8 7.0	132.10 116.53	49.4 52.0	139.88 116.71	50.4 46.3	94.4 99.8	-0.7 3.9	127.43 76.48	84.7 95.7	129.32 88.14	51.5 76.1	98.5 86.8	21.9 11.1	
(FII-Sat)		65.6	28.8	75.5 75.5	20.4	86.9 86.9	7.0	116.53	52.0	116.71	46.3	99.8	3.9	76.48	95.7 95.7	88.14	76.1 76.1	86.8	11.1	
	Running 3 Month Running 12 Month	69.8	80.8	75.5 79.6	85.4	87.7	-2.5	116.34	64.8	110.71	50.9	105.3	9.2	81.24	197.9	87.99	179.6	92.3	6.5	
	Truthing 12 World	03.0	00.0	13.0	00.4	01.1	-2.3	110.54	04.0	110.52	50.9	100.0	3.2	01.24	191.9	01.33	178.0	32.3		
Total	Current Month	70.5	8.6	79.3	2.8	89.0	5.6	106.95	42.1	119.20	42.2	89.7	-0.1	75.40	54.3	94.48	46.2	79.8	5.5	
	Year To Date	54.4	19.9	66.5	11.0	81.8	8.0	97.18	37.9	105.42	39.2	92.2	-1.0	52.89	65.4	70.09	54.6	75.5	7.0	
	Running 3 Month	54.4	19.9	66.5	11.0	81.8	8.0	97.18	37.9	105.42	39.2	92.2	-1.0	52.89	65.4	70.09	54.6	75.5	7.0	
	Running 12 Month	56.5	68.0	67.3	54.3	84.0	8.8	97.55	43.0	99.15	37.0	98.4	4.3	55.16	140.2	66.73	111.5	82.7	13.6	

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Tab 7 - Daily Data for the Month

Index (RGI)

850 Halm Blvd San Antonio, TX 78216 Phone: (210) 342-3738 STR # 43970 ChainID: 53411 MgtCo: Highgate Hotels Owner: Highgate Hotels

For the Month of: March 2022 Date Created: April 19, 2022 Daily Competitive Set Data Excludes Subject Property

-17.1

-17.9

-4.7

-19.0

65.7

Daily Indexes for the Month of March 108 98 88 78 68 58 48 Occupancy Index (MPI) ADR Index (ARI) --- RevPAR Index (RGI) Tu We Tu Мо We Mo Tu Tu March My Property 49.3 55.1 64.5 53.6 90.9 61.2 71.7 79.0 92.0 94.2 42.8 39.9 52.2 61.6 59.4 52.2 54.0 55.4 55.4 61.6 88.0 40.6 94.6 63.0 66.7 63.0 80.4 85.9 73.7 88.3 52.9 63.9 66.7 71.4 72.6 56.3 67.2 71.0 66.9 Index (MPI) 102.9 100.5 82.3 62.4 78.3 78.1 82.9 % Chg -3.3 -28.2 25.5 -29.0 -17.8 18.2 -24.4 -29.5 -20.9 -3.9 -8.4 Competitive Set 5.3 25.6 48.5 31.2 21.1 -0.5 4.2 7.6 -2.0 -0.4 -6.1 -2.7 6.6 4.5 1.6 -1.4 -0.9 0.3 -1.9 -13.5 -4.2 3.3 0.3 0.0 -12.1 -6.7 -6.1 11.6 6.8 12.5 -6.9 Index (MPI) -27.9 33.6 20.5 -12.6 -26.4 -23.4 March My Property 81.79 79.81 82.78 105.94 110.69 86.47 80.70 81.05 84.99 102.40 141.89 141.18 111.39 113.62 107.66 119.11 127.60 158.31 167.48 93.62 93.71 78.60 83.75 97.98 115.34 122.35 77.81 79.81 87.05 91.43 94.72 Competitive Set 110.50 110.43 138.43 142.05 98.67 99.11 99.78 106.21 110.02 129.23 101.95 105.82 Index (ARI) 84.6 82.4 79.6 76.9 927 102.5 96.3 88.2 83.2 97.2 103.8 94 9 94.6 78.8 78.9 89.1 893 86.0 89.7 89.5 % Chg My Property 29.6 32.3 42.5 38.9 65.1 48.2 29.4 32.2 42.5 71.0 88.3 68.8 58.0 55.2 413 60.9 73.2 59.6 59 Q 26.3 41.8 12.6 21.0 44.8 27 9 30.9 5.7 48 18 1 20.5 22.5 Competitive Set 47.7 52.4 51.9 32.4 27.0 45.5 27.1 33.6 30.4 32.0 55.8 34.9 56.9 39.9 52.3 43.8 50.7 30.5 35.5 39.1 42.4 29.4 Index (ARI) -3.5 12.2 -3.3 7.1 -11.3 March My Property 44.75 41.06 50.99 93.28 44.64 54.81 54.91 129.03 133.51 70.23 75.74 65.92 85.45 100.79 145.69 157.77 40.03 37.35 41.01 52.80 60.35 92.77 105.06 46.23 46.99 50.69 52.51 81.37 122.31 137.95 154.62 52.16 63.29 66.52 75.85 72.37 70.78 Index (RGI) 105.5 % Chg My Property 32.2 43.3 57.0 20.4 37.8 22.9 136.3 0.3 101.7 89.0 -4.5 0.0 27.5 32.7 51.2 12.2 Competitive Set 38.9 70.4 105.4 104.3 83.6 33.1 39.2 45.1 44.7 51.8 42.6 52.7 49.1 59.3 46.0 48.6 57.1 65.0 53.5 13.0 26.9 31.3 36.0 39.1 25.1 35.8 19.3 44.4 42.0 50.2 21.4

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-9.0

-11.1

13.9

22.3

23.1

-15.5

-21.2

-32.1

-14.5

-8.4

-16.5



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